

**Blue Sky Pandurata Boutique Hotel**  
**Consolidated Daily Revenue**

Date : 22 Feb 2020

( After Night Audit )

Description	Today		Month To Date		Variance Actual Vs Budget	Same Month Last Year	Variance Vs Last Year	
	Actual	Budget	Actual	Budget			Actual	%
AVAILABLE ROOM	86	86	1,892	1,892	0	1,892	0	0.00
ROOMS OCCUPIED	32	59	1,065	1,297	(232)	1,099	(34)	(3.09)
COMPLIMENTARY ROOMS	1	1	16	15	1	14	2	14.29
DAY USE ROOM	1	0	21	0	21	27	(6)	(22.22)
DOUBLE OCCUPANCY (TRANS)	19	1	684	15	669	503	181	35.98
DOUBLE OCCUPANCY (COMP)	1	0	12	0	12	1	11	1,100.00
NO OF GUEST (TRANS)	51	87	1,754	1,924	(170)	1,615	139	8.61
NO OF GUEST (COMP)	2	0	28	0	28	15	13	86.67
DAY USE GUEST	2	0	28	0	28	32	(4)	(12.50)
HOUSE USE	0	0	0	6	(6)	0	0	0.00
ROOMS SOLD	32	58	1,070	1,276	(206)	1,112	(42)	(3.78)
OCCUPANCY RATE %	37.21	67.44	56.55	67.44	(10.89)	58.77	(2.22)	(3.78)
AVERAGE ROOM RATE	369,161	414,346	392,967	414,346	(21,379)	394,785	(1,818)	(0.46)
TOTAL ROOM REVENUE	11,813,137	24,032,093	420,475,061	528,706,054	(108,230,992)	439,000,796	(18,525,735)	(4.22)
FOOD COVERS	53	97	2,312	2,142	170	2,126	186	8.75
AVERAGE CHECK	165,092	132,829	83,962	132,822	(48,860)	106,166	(22,204)	(20.91)
BANQUET	4,958,678	6,471,908	77,487,601	142,381,974	(64,894,373)	123,086,776	(45,599,175)	(37.05)
ITASUKI	3,315,598	4,790,371	83,019,968	105,388,152	(22,368,184)	78,816,408	4,203,560	5.33
ROOM SERVICE	262,400	305,448	6,325,440	6,719,862	(394,422)	5,698,975	626,465	10.99
CATERING	0	331,034	2,834,711	7,282,759	(4,448,048)	2,366,436	468,275	19.79
KUTAI COFFE	0	306,323	4,292,947	6,739,101	(2,446,154)	3,946,397	346,550	8.78
LOBBY LOUNGE	213,193	606,439	20,057,382	13,341,650	6,715,732	11,794,078	8,263,304	70.06
<b>TOTAL FOOD REVENUE :</b>	<b>8,749,869</b>	<b>12,811,523</b>	<b>194,018,049</b>	<b>281,853,497</b>	<b>(87,835,448)</b>	<b>225,709,068</b>	<b>(31,691,019)</b>	<b>(14.04)</b>
ITASUKI	632,365	1,076,172	15,901,869	23,675,793	(7,773,924)	16,151,144	(249,275)	(1.54)
ROOM SERVICE	168,000	66,448	2,160,428	1,461,862	698,566	1,391,382	769,046	55.27
CATERING	0	0	0	0	0	118,800	(118,800)	(100.00)
KUTAI COFFE	0	61,776	1,021,400	1,359,072	(337,672)	1,272,067	(250,667)	(19.71)
LOBBY LOUNGE	288,200	699,499	17,297,317	15,388,970	1,908,347	19,048,674	(1,751,357)	(9.19)
<b>TOTAL BEVERAGE REVENUE :</b>	<b>1,088,565</b>	<b>1,903,895</b>	<b>36,381,014</b>	<b>41,885,697</b>	<b>(5,504,683)</b>	<b>37,982,067</b>	<b>(1,601,053)</b>	<b>(4.22)</b>
BANQUET	0	128,242	991,736	2,821,317	(1,829,581)	2,479,339	(1,487,603)	(60.00)
ITASUKI	0	0	0	0	0	0	0	0.00
ROOM SERVICE	0	0	0	0	0	0	0	0.00
CATERING	0	0	0	0	0	0	0	0.00
KUTAI COFFE	0	0	0	0	0	0	0	0.00
LOBBY LOUNGE	0	0	0	0	0	0	0	0.00
<b>FB SUNDRY REVENUE :</b>	<b>0</b>	<b>128,242</b>	<b>991,736</b>	<b>2,821,317</b>	<b>(1,829,581)</b>	<b>2,479,339</b>	<b>(1,487,603)</b>	<b>(60.00)</b>
<b>TOTAL FB REVENUE</b>	<b>9,838,435</b>	<b>14,843,660</b>	<b>231,390,799</b>	<b>326,560,510</b>	<b>(95,169,711)</b>	<b>266,170,474</b>	<b>(34,779,675)</b>	<b>(13.07)</b>
MISSCELANEOU	0	146,127	0	3,214,801	(3,214,801)	0	0	0.00
BEGINING BAL	0	0	0	0	0	0	0	0.00
TELEPHONE	0	0	0	0	0	0	0	0.00
SUNDRY	0	0	0	0	0	0	0	0.00
LAUNDRY	207,700	284,237	5,197,088	6,253,222	(1,056,134)	10,973,370	(5,776,282)	(52.64)
MINIBAR	0	118,083	410,752	2,597,824	(2,187,072)	1,026,029	(615,277)	(59.97)
BUSSINES CEN	0	10,198	111,570	224,357	(112,787)	77,686	33,884	43.62
MASSAGE	0	123,664	3,687,857	2,720,615	967,242	3,793,764	(105,907)	(2.79)
CIGARS/CIGARETTES	0	0	0	0	0	0	0	0.00
<b>OTHER SUNDRY REVENUE :</b>	<b>207,700</b>	<b>682,310</b>	<b>9,407,267</b>	<b>15,010,820</b>	<b>(5,603,553)</b>	<b>15,870,849</b>	<b>(6,463,582)</b>	<b>(40.73)</b>
<b>TOTAL REVENUE</b>	<b>21,859,272</b>	<b>39,558,063</b>	<b>661,273,127</b>	<b>870,277,384</b>	<b>(209,004,257)</b>	<b>721,042,119</b>	<b>(71,992,171)</b>	<b>(8.25)</b>
<b>TOTAL SERVICES</b>	<b>2,185,932</b>	<b>3,955,806</b>	<b>66,121,036</b>	<b>87,027,738</b>	<b>(20,906,703)</b>	<b>71,941,587</b>	<b>(5,820,551)</b>	<b>(8.09)</b>
<b>TOTAL TAX</b>	<b>2,404,514</b>	<b>4,387,801</b>	<b>72,732,894</b>	<b>96,531,616</b>	<b>(23,798,722)</b>	<b>79,135,521</b>	<b>(6,402,627)</b>	<b>(8.09)</b>
<b>TOTAL Include Service &amp; Tax</b>	<b>26,449,717</b>	<b>47,901,670</b>	<b>800,127,056</b>	<b>1,053,836,739</b>	<b>(253,709,683)</b>	<b>872,119,227</b>	<b>(71,992,171)</b>	<b>(8.25)</b>