

Blue Sky Pandurata Boutique Hotel
Consolidated Daily Revenue

Date : 07 Nop 2019

(After Night Audit)

| Description | Today | | Month To Date | | Variance Actual Vs Budget | Same Month Last Year | Variance Vs Last Year | |
|--|-------------------|-------------------|--------------------|--------------------|---------------------------|----------------------|-----------------------|----------------|
| | Actual | Budget | Actual | Budget | | | Actual | % |
| AVAILABLE ROOM | 86 | 86 | 602 | 602 | 0 | 602 | 0 | 0.00 |
| ROOMS OCCUPIED | 66 | 77 | 304 | 539 | (235) | 379 | (75) | (19.79) |
| COMPLIMENTARY ROOMS | 0 | 2 | 5 | 14 | (9) | 3 | 2 | 66.67 |
| DAY USE ROOM | 1 | 0 | 16 | 0 | 16 | 15 | 1 | 6.67 |
| DOUBLE OCCUPANCY (TRANS) | 23 | 1 | 121 | 7 | 114 | 91 | 30 | 32.97 |
| DOUBLE OCCUPANCY (COMP) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 |
| NO OF GUEST (TRANS) | 90 | 84 | 436 | 591 | (155) | 482 | (46) | (9.54) |
| NO OF GUEST (COMP) | 0 | 0 | 5 | 0 | 5 | 3 | 2 | 66.67 |
| DAY USE GUEST | 1 | 0 | 26 | 0 | 26 | 19 | 7 | 36.84 |
| HOUSE USE | 0 | 1 | 0 | 7 | (7) | 0 | 0 | 0.00 |
| ROOMS SOLD | 67 | 74 | 315 | 518 | (203) | 391 | (76) | (19.44) |
| OCCUPANCY RATE % | 77.91 | 86.05 | 52.33 | 86.05 | (33.72) | 64.95 | (12.62) | (19.43) |
| AVERAGE ROOM RATE | 395,810 | 435,416 | 384,685 | 435,416 | (50,730) | 382,269 | 2,416 | 0.63 |
| TOTAL ROOM REVENUE | 26,519,247 | 32,220,752 | 121,175,808 | 225,545,264 | (104,369,456) | 149,467,280 | (28,291,472) | (18.93) |
| FOOD COVERS | 136 | 0 | 588 | 0 | 588 | 912 | (324) | (35.53) |
| AVERAGE CHECK | 110,927 | 0 | 114,756 | 0 | 114,756 | 103,176 | 11,580 | 11.22 |
| KUTAI COFFE | 1,163,451 | 562,121 | 2,871,555 | 3,934,847 | (1,063,292) | 2,979,681 | (108,126) | (3.63) |
| ROOM SERVICE | 282,600 | 611,426 | 1,518,635 | 4,279,979 | (2,761,344) | 1,405,200 | 113,435 | 8.07 |
| LOBBY LOUNGE | 1,932,110 | 405,235 | 5,250,335 | 2,836,645 | 2,413,690 | 1,948,444 | 3,301,891 | 169.46 |
| BANQUET | 8,842,975 | 9,159,067 | 34,462,810 | 64,113,467 | (29,650,657) | 60,892,562 | (26,429,752) | (43.40) |
| TORI RAMEN | 0 | 131,958 | 0 | 923,708 | (923,708) | 599,500 | (599,500) | (100.00) |
| ITA SUKI | 2,850,945 | 4,693,274 | 23,275,238 | 32,852,917 | (9,577,679) | 26,270,682 | (2,995,444) | (11.40) |
| TOTAL FOOD REVENUE : | 15,072,082 | 15,563,080 | 67,378,573 | 108,941,563 | (41,562,990) | 94,096,069 | (26,717,496) | (28.39) |
| KUTAI COFFE | 63,600 | 95,761 | 586,729 | 670,324 | (83,595) | 266,200 | 320,529 | 120.41 |
| ROOM SERVICE | 58,600 | 113,656 | 515,400 | 795,593 | (280,193) | 395,200 | 120,200 | 30.41 |
| LOBBY LOUNGE | 2,252,489 | 851,975 | 6,179,418 | 5,963,825 | 215,593 | 3,041,586 | 3,137,832 | 103.16 |
| TORI RAMEN | 0 | 20,160 | 0 | 141,120 | (141,120) | 132,800 | (132,800) | (100.00) |
| ITA SUKI | 431,425 | 1,028,068 | 5,125,866 | 7,196,477 | (2,070,611) | 4,664,365 | 461,501 | 9.89 |
| TOTAL BEVERAGE REVENUE : | 2,806,114 | 2,109,620 | 12,407,413 | 14,767,338 | (2,359,925) | 8,500,151 | 3,907,262 | 45.97 |
| KUTAI COFFE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 |
| ROOM SERVICE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 |
| LOBBY LOUNGE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 |
| BANQUET | 0 | 91,724 | 446,281 | 642,065 | (195,784) | 413,223 | 33,058 | 8.00 |
| TORI RAMEN | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 |
| ITA SUKI | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 |
| FB SUNDRY REVENUE : | 0 | 91,724 | 446,281 | 642,065 | (195,784) | 413,223 | 33,058 | 8.00 |
| TOTAL FB REVENUE | 17,878,196 | 17,764,424 | 80,232,267 | 124,350,966 | (44,118,699) | 103,009,444 | (22,777,177) | (22.11) |
| MINIBAR | 89,587 | 95,174 | 289,587 | 666,217 | (376,630) | 1,085,116 | (795,529) | (73.31) |
| TELEPHONE | 0 | 1,773 | 0 | 12,408 | (12,408) | 0 | 0 | 0.00 |
| BUSSINES CEN | 0 | 12,643 | 0 | 88,502 | (88,502) | 24,793 | (24,793) | (100.00) |
| LAUNDRY | 24,793 | 659,245 | 952,643 | 4,614,714 | (3,662,071) | 1,475,965 | (523,322) | (35.46) |
| MASSAGE | 165,289 | 12,930 | 577,687 | 90,507 | 487,180 | 1,825,621 | (1,247,934) | (68.36) |
| MISSCELANEOU | 0 | 138,745 | 0 | 971,216 | (971,216) | 0 | 0 | 0.00 |
| BEGINING BAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 |
| SUNDRY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 |
| CIGARS/CIGARETTES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 |
| OTHER SUNDRY REVENUE : | 279,669 | 920,509 | 1,819,917 | 6,443,563 | (4,623,646) | 4,411,495 | (2,591,578) | (58.75) |
| TOTAL REVENUE | 44,677,112 | 50,905,685 | 203,227,992 | 356,339,794 | (153,111,802) | 256,888,219 | (64,597,106) | (20.80) |
| TOTAL SERVICES | 4,467,724 | 5,090,568 | 20,322,850 | 35,633,979 | (15,311,130) | 25,530,838 | (5,207,988) | (20.40) |
| TOTAL TAX | 4,914,464 | 5,616,358 | 22,355,004 | 39,314,508 | (16,959,504) | 28,083,895 | (5,728,891) | (20.40) |
| TOTAL Include Service & Tax | 54,059,300 | 61,612,612 | 245,905,846 | 431,288,281 | (185,382,435) | 310,502,952 | (64,597,106) | (20.80) |