

**Blue Sky Pandurata Boutique Hotel**  
**Consolidated Daily Revenue**

Date : 14 Feb 2020

( After Night Audit )

Description	Today		Month To Date		Variance Actual Vs Budget	Same Month Last Year	Variance Vs Last Year	
	Actual	Budget	Actual	Budget			Actual	%
AVAILABLE ROOM	86	86	1,204	1,204	0	1,204	0	0.00
ROOMS OCCUPIED	42	59	680	826	(146)	646	34	5.26
COMPLIMENTARY ROOMS	0	1	3	10	(7)	12	(9)	(75.00)
DAY USE ROOM	3	0	9	0	9	20	(11)	(55.00)
DOUBLE OCCUPANCY (TRANS)	22	1	394	10	384	253	141	55.73
DOUBLE OCCUPANCY (COMP)	0	0	3	0	3	1	2	200.00
NO OF GUEST (TRANS)	67	87	1,080	1,224	(144)	907	173	19.07
NO OF GUEST (COMP)	0	0	6	0	6	13	(7)	(53.85)
DAY USE GUEST	3	0	13	0	13	22	(9)	(40.91)
HOUSE USE	0	0	0	4	(4)	0	0	0.00
ROOMS SOLD	45	58	686	812	(126)	654	32	4.89
OCCUPANCY RATE %	52.33	67.44	56.98	67.44	(10.46)	54.32	2.66	4.90
AVERAGE ROOM RATE	407,265	414,346	391,205	414,346	(23,141)	385,644	5,561	1.44
TOTAL ROOM REVENUE	18,326,910	24,032,093	268,366,618	336,449,307	(68,082,689)	252,211,042	16,155,576	6.41
FOOD COVERS	61	97	1,613	1,363	250	1,332	281	21.10
AVERAGE CHECK	77,419	130,317	78,626	130,310	(51,684)	102,025	(23,399)	(22.93)
BANQUET	0	6,471,908	48,553,717	90,606,711	(42,052,994)	70,830,578	(22,276,861)	(31.45)
ITASUKI	2,994,000	4,790,371	58,341,559	67,065,188	(8,723,629)	49,751,154	8,590,405	17.27
ROOM SERVICE	562,200	305,448	4,147,320	4,276,276	(128,956)	4,296,975	(149,655)	(3.48)
CATERING	0	331,034	2,016,529	4,634,483	(2,617,954)	1,774,936	241,593	13.61
KUTAI COFFE	25,800	61,776	1,027,340	864,864	162,476	1,349,145	(321,805)	(23.85)
LOBBY LOUNGE	1,132,070	606,439	12,634,887	8,490,141	4,144,746	7,893,878	4,741,009	60.06
<b>TOTAL FOOD REVENUE :</b>	<b>4,714,070</b>	<b>12,566,976</b>	<b>126,721,352</b>	<b>175,937,662</b>	<b>(49,216,310)</b>	<b>135,896,664</b>	<b>(9,175,312)</b>	<b>(6.75)</b>
ITASUKI	742,083	1,076,172	10,903,511	15,066,414	(4,162,903)	9,769,821	1,133,690	11.60
ROOM SERVICE	82,000	66,448	1,274,414	930,276	344,138	948,400	326,014	34.38
CATERING	0	0	0	0	0	60,400	(60,400)	(100.00)
KUTAI COFFE	63,600	306,323	503,000	4,288,519	(3,785,519)	451,138	51,862	11.50
LOBBY LOUNGE	747,258	699,499	10,198,757	9,792,981	405,776	12,212,008	(2,013,251)	(16.49)
<b>TOTAL BEVERAGE REVENUE :</b>	<b>1,634,941</b>	<b>2,148,442</b>	<b>22,879,681</b>	<b>30,078,189</b>	<b>(7,198,508)</b>	<b>23,441,767</b>	<b>(562,086)</b>	<b>(2.40)</b>
BANQUET	0	128,242	495,868	1,795,383	(1,299,515)	1,239,669	(743,801)	(60.00)
ITASUKI	0	0	0	0	0	0	0	0.00
ROOM SERVICE	0	0	0	0	0	0	0	0.00
CATERING	0	0	0	0	0	0	0	0.00
KUTAI COFFE	0	0	0	0	0	0	0	0.00
LOBBY LOUNGE	0	0	0	0	0	0	0	0.00
<b>FB SUNDRY REVENUE :</b>	<b>0</b>	<b>128,242</b>	<b>495,868</b>	<b>1,795,383</b>	<b>(1,299,515)</b>	<b>1,239,669</b>	<b>(743,801)</b>	<b>(60.00)</b>
<b>TOTAL FB REVENUE</b>	<b>6,349,011</b>	<b>14,843,660</b>	<b>150,096,901</b>	<b>207,811,234</b>	<b>(57,714,333)</b>	<b>160,578,101</b>	<b>(10,481,200)</b>	<b>(6.53)</b>
MISSCELANEOU	0	146,127	0	2,045,783	(2,045,783)	0	0	0.00
BEGINING BAL	0	0	0	0	0	0	0	0.00
TELEPHONE	0	0	0	0	0	0	0	0.00
SUNDRY	0	0	0	0	0	0	0	0.00
LAUNDRY	286,100	284,237	3,886,179	3,979,323	(93,144)	2,867,592	1,018,587	35.52
MINIBAR	33,293	118,083	276,785	1,653,161	(1,376,376)	446,281	(169,496)	(37.98)
BUSSINES CEN	0	10,198	24,793	142,772	(117,979)	44,628	(19,835)	(44.44)
MASSAGE	0	123,664	2,477,938	1,731,301	746,637	2,757,399	(279,461)	(10.13)
CIGARS/CIGARETTES	0	0	0	0	0	0	0	0.00
<b>OTHER SUNDRY REVENUE :</b>	<b>319,393</b>	<b>682,310</b>	<b>6,665,696</b>	<b>9,552,340</b>	<b>(2,886,644)</b>	<b>6,115,901</b>	<b>549,795</b>	<b>8.99</b>
<b>TOTAL REVENUE</b>	<b>24,995,314</b>	<b>39,558,063</b>	<b>425,129,215</b>	<b>553,812,881</b>	<b>(128,683,666)</b>	<b>418,905,044</b>	<b>7,736,807</b>	<b>1.53</b>
<b>TOTAL SERVICES</b>	<b>2,499,541</b>	<b>3,955,806</b>	<b>42,506,601</b>	<b>55,381,288</b>	<b>(12,874,687)</b>	<b>41,786,277</b>	<b>720,324</b>	<b>1.72</b>
<b>TOTAL TAX</b>	<b>2,749,472</b>	<b>4,387,801</b>	<b>46,757,116</b>	<b>61,429,210</b>	<b>(14,672,094)</b>	<b>45,964,804</b>	<b>792,312</b>	<b>1.72</b>
<b>TOTAL Include Service &amp; Tax</b>	<b>30,244,327</b>	<b>47,901,670</b>	<b>514,392,932</b>	<b>670,623,379</b>	<b>(156,230,447)</b>	<b>506,656,125</b>	<b>7,736,807</b>	<b>1.53</b>